BUSINESS CASE

HVAC INDUSTRY

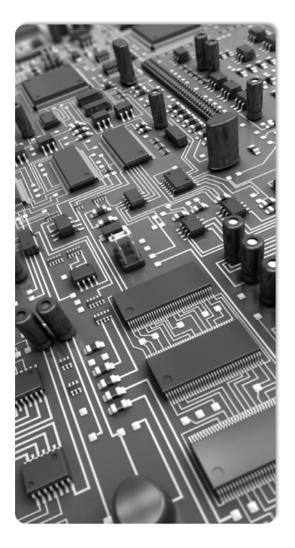


Benefits

- Products not approved by FCC can transit the Zone and be re-exported without penalty or delays
- As federally designated areas, Foreign Trade Zones are amongst the safest locations to conduct business
- For each destination, the Importer has the flexibility to re-flash, repack, customize manuals and much more!
- Kitting: Entering a kit, where the main component is duty-free can save you thousands on accessories

Savings

- Importer may comingle inventory, and store both, foreign and domestic products in the same location; ultimately saving space and money
- Even if the product is duty-free when entering the U.S. Market, MPF will still apply. Merchandise Processing Fee is equal to 0.3464% of the merchandise value, with a min of \$25 and a max of \$485 per shipment
- By utilizing a weekly entry, the importer will save time and money by filing only one declaration a week



*Assuming weekly entry

Product Type	Value per Shipment	Weekly Shipments	MPF per shipment	Annual Savings*
Tablets	\$300,000	10	\$485	\$227,000
Cellphones	\$300,000	10	\$485	\$227,000

Total Annual Savings: \$454,000